



## **BOARD OF DIRECTORS' MEETING**

**September 18, 2025**

**7:30 AM**

**Microsoft Teams**

### **Draft Meeting Minutes**

**Directors & Officers:** David Shippee – Whitney M. Young, Jr. Health Services (Chair), Brian O’Grady – CDPHP (Vice Chair), Howie Architzel – Broadview Federal Credit Union (Treasurer), Ashima Butler – Ellenville Regional Hospital, Jeremiah Benoit, MD – Highmark Western and Northeastern New York, Scott Cohen, MD – Bassett Health Care Network, Erica Coletti – Health Alliance Foundation, Julie Demaree – St. Mary’s Amsterdam, Craig Dreher – Community Care Physicians, Kevin Gallagher, MD – Hudson Headwaters Health Network, Scott Momrow, Charles Welge – Albany County Department of Health, Wendy Weller – College of Integrated Health Sciences

**Trustee Emeritus:** Julie Bazell, Joan Hayner, & Paul Macielak, Esq.,

**Invited Members of the Public:** Mackenzie Boushie – Adirondack Medical Center, Patty Fusco – Fusco Personnel, Inc., Lyndsay Macagg – Community Health Center of the North Country, Matthew McCarty – Albany Medical Center, Matt Miles, MD – MVP Health Care

**Hixny Staff:** Mark McKinney – CEO, Bryan Cudmore – Vice President, Account Management, Taiymoor Naqi – Chief Compliance Officer & Vice President, Privacy & Security, Justin Wise – Director of Finance

**Guest(s):** Karen Sosler, Esq. – Rivkin Radler

**Public Session Commenced: 7:34 AM**

**I. Welcome & Chairperson Remarks**

Mr. Shippee welcomed everyone to the meeting.

**II. Adopt Minutes from the July 17, 2025 Board Meeting**

*A motion to approve the July 17, 2025 Board Meeting was made by Craig Dreher and was seconded by Kevin Gallagher, MD. With no further comments, no opposition, and no abstentions, the motion was unanimously approved.*

**III. Public Session**

**SCPA Progress and Deadlines:**

Mark provided an update on the progress of the SCPA signings, highlighting the extension for state and county facilities, impact on funding and the lack of extensions for other organizations.

- **SCPA Signing Status:** Approximately a third of regulated entities and a small fraction of voluntary participants have signed the agreement, while a significant number of organizations still need to sign before the deadline.
- **State/County Facilities Extension:** The Department of Health has extended the SCPA signing deadline to December 31<sup>st</sup> for state and county operated facilities to accommodate longer internal review processes. QEs will continue to receive funding for these organizations until that date.



- **Funding Implications:** Funding is contingent upon organizations signing the SCPA, and no funding will be provided for organizations that do not sign, except those with the extended deadline.
- Mark noted that there has been no indication of deadline extensions for other organizations, emphasizing the urgency to complete the signing process.

#### **Statewide Services and Contract Awards:**

Mark updated the board on the status of statewide services, including the encounter notification system, data curation, and the outcome of the primary document repository RFP.

- **Encounter Notification System:** Hixny and HealtheConnections were awarded the statewide encounter notification services contract. Our system is now live across all participants and has generated approximately 700,000 alerts the past month.
- **Data Curation Contract:** Hixny has an existing contract with NYeC for data curation services to support public health. We are awaiting feedback on a recent proposal we submitted to expand these services.
- **Primary Document Repository RFP Outcome:** Hixny submitted a strong proposal, but the award was made to HealtheConnections. NYeC has not provided a detailed explanation regarding the selection. A question was asked regarding how privacy and security requirements for the project will be handled and whether the work will proceed through the Statewide Collaboration Process (SCP). Mark clarified that the requirements are defined contractually between NYeC and HealtheConnections, with limited SCPA provisions addressing the Statewide Data Infrastructure (SDI). The discussion also covered liability and layers and the limited clarity surrounding the HealtheConnections' organizational responsibilities, noting that similar issues would have arisen had Hixny received the award.

#### **Enhancements to Notification and Application Systems:**

Mark detailed ongoing and upcoming enhancements to the encounter notification system and the rebranding of the Smart on FHIR application, including updates on interface improvements, incentive achievements, and marketing efforts.

- **Interface Improvements:** A preview of the new interface for the encounter notification system was shared. This enhancement will enable organizations to manage patient panels and adjust alert volumes directly. The first version is expected to be available shortly.
- **Alert Delivery & Incentives:** Alert delivery to EHRs and continued support for the legacy interface are now live. Hixny earned an additional \$100,000 incentive for going live by September 1<sup>st</sup>. Further quarterly incentives may be achieved based on alert volumes and sales targets.
- **Rebranding:** Mark announced that the Smart on FHIR previously called the "Light App" has been rebranded as "Snapshot NY," which focuses on waiver related screening and integration with the state Prescription Monitoring Program (PMP). Seventy-seven locations have implemented the application with 57 in progress and 66 pending signatures.
- **Marketing & Outreach:** Hixny's business development manager continues to effectively promote the encounter notification system and Snapshot NY which has resulted in increased adoption and unbudgeted revenue opportunities.

**Consent Repository and Statewide Consent Policy:** Mark informed the board about NYeC's progress on a centralized statewide consent repository and the decision to proceed with the new statewide consent form.



- **Centralized Consent Repository Testing:** NYeC in collaboration with Healthix and HealtheConnections is testing a centralized statewide consent repository. Adjustments are being made based on feedback from the initial testing.
- **Statewide Consent Form:** The NYeC policy committee reaffirmed its decision to promote a statewide consent model after determining that an opt-out model cannot be implemented in a timely fashion.

**Public Meeting Adjourned: 8:04 am**

*A motion to adjourn the public meeting was made by Brian O’Grady and was seconded by Kevin Gallagher, MD. With no further comments, no opposition, and no abstentions, the motion was unanimously approved.*

**Respectfully Submitted by:**

**Linda Mensching-Quinn,  
Human Resource & Board Relations Administrator**

**NEXT MEETING DATE: November 13, 2025 at 7:30 AM followed by the Annual Member Meeting**