



BOARD OF DIRECTORS' MEETING

July 17, 2025

7:30 AM

Microsoft Teams

Draft Meeting Minutes

Directors & Officers: David Shippee – Whitney M. Young, Jr. Health Services (Chair), Brian O'Grady – CDPHP (Vice Chair), Howie Architzel – Broadview Federal Credit Union, Jeremiah Benoit, MD – Highmark Western and Northeastern New York, Scott Cohen, MD – Bassett Health Care Network, Erica Coletti – Health Alliance Foundation, Julie Demaree – St. Mary's Amsterdam, Bill Duax – Albany Medical Center, Kevin Gallagher, MD – Hudson Headwaters Health Network, Scott Momrow, Jim Sinkoff – Sun River Health, Charles Welge – Albany County Department of Health, Wendy Weller – College of Integrated Health Sciences

Trustee Emeritus: Julie Bazell, Joan Hayner, Paul Macielak, Esq., & Wouter Rietsema, MD

Invited Members of the Public: Mackenzie Boushie – Adirondack Medical Center, Patty Fusco – Fusco Personnel, Inc., Lyndsay Macagg – Community Health Center of the North Country, Matt Miles, MD – MVP Health Care

Hixny Staff: Mark McKinney – CEO, Bryan Cudmore – Vice President, Account Management, Taiymoor Naqi – Chief Compliance Officer & Vice President, Privacy & Security, Justin Wise – Director of Finance

Guest(s): Karen Sosler, Esq. – Rivkin Radler & Lisa Tuggle – Adirondack Medical Center

Public Session Commenced: 7:31 AM

I. Welcome & Chairperson Remarks

Mr. Shippee welcomed everyone to the meeting and noted the meeting would include an Executive Session for Board Members at the conclusion of the closed meeting.

II. Adopt Minutes from the May 15, 2025 Board Meeting

A motion to approve the May 15, 2025 Board Meeting was made by Scott Momrow and was seconded by Bill Duax. With no further comments, no opposition, and no abstentions, the motion was unanimously approved.

III. Public Session

Mr. McKinney provided updates on federal and state activities relevant to Hixny and the SHIN-NY.

TEFCA – Funding has been included in the HHS budget for 2026. Epic has been approved as a QHIN and now connects over 1,000 hospitals and 22,000 practices. Carequality is aligning with TEFCA and transitioning from CCD's to FHIR for queries.

CMS – recent initiatives include the development of a national provider directory, reinvestment in interoperability through FHIR adoption, the expansion of tools like Blue Button 2.0. and improved claims data sharing.



Concerns were raised about uninsured populations due to Medicaid changes and the need to accelerate value-based care and interoperability. Hixny will have a critical role in closing care gaps for providers. An additional concern was raised around the challenges with tracking patient rehospitalizations at smaller hospitals and Hixny may be able to help by offering standardized, proactive encounter notifications.

The One Big Beautiful Bill's Impact

Coverage impact may include mandatory work requirements that take effect by 2026, states assuming up to 75% of the cost of SNAP benefits and the potential loss of \$1.5m for Medicaid and \$1m for SNAP. New York State could face a potential \$12 million budget gap due to funding realignments.

Statewide Common Participation Agreement & Regulatory Compliance

Mark outlined the requirement for all regulated entities to sign the new SCPA by October 1st to continue funding eligibility. Approximately 1,500 organizations need to sign the agreement under Hixny's oversight. Organizations that do not sign the agreement will result in lost revenue for Hixny and they could then incur limited data exchange capabilities.

There was a brief discussion on the risks and potential objections of organizations. Hixny will be hosting two meetings in the week of July 21st to review the agreement and answer questions for regulated entities required to sign the SCPA.

SHIN-NY Statewide Services

Hixny has been awarded two of the five current statewide service RFPs, and we have submitted a third RFP for a document repository project.

Our Smart on FHIR limited view application is being deployed statewide with NYeC covering the first-year licensing costs for providers.

The Encounter Notification project is scheduled to go live by September 1st, and the rollout will be phased due to consent and data sharing limitations.

Hixny has hired a business development manager to expand outreach, particularly outside of our core region. We are also leveraging digital advertising to build brand recognition and expand our market share. The long-term goal is to increase adoption of encounter notifications and Smart on FHIR tools to strengthen our position within the SHIN-NY and ensure sustainability amidst the evolving federal/state landscapes.

Public Meeting Adjourned: 8:11 am

A motion to adjourn the public meeting was made by Jim Sinkoff and was seconded by Erica Coletti. With no further comments, no opposition, and no abstentions, the motion was unanimously approved.

Respectfully Submitted by:

**Linda Mensching-Quinn,
Human Resource & Board Relations Administrator**

NEXT MEETING DATE: September 18, 2025 at 7:30 AM