Hixny®

BOARD OF DIRECTORS' MEETING
January 16, 2025
7:30 AM
Microsoft Teams

Draft Meeting Minutes

Directors, Officers, and Trustees: David Shippee – Whitney M. Young, Jr. Health Centers (Chair), Brian O'Grady - CDPHP (Vice Chair), Howie Architzel – Broadview Federal Credit Union, Jeremiah Benoit, MD – Highmark Western and Northeastern New York, Scott Cohen, MD – Bassett Health Care Network, Erica Coletti – Health Alliance Foundation, Julie Demaree – St. Mary's Amsterdam, Craig Dreher – Community Care Physicians, Bill Duax – Albany Medical Center, Kevin Gallagher, MD – Hudson Headwaters Health Network, Eric Linzer – New York Health Plan Association, Scott Momrow – MVP, Jim Sinkoff – Sun River Health, Wendy Weller – College of Integrated Health Sciences, Charles Welge – Albany County Department of Health, Julie Bazell, Paul Macielak, Esq., Wouter Rietsema, MD

Invited Members of the Public: Mackenzie Boushie – Adirondack Medical Center, Patty Fusco – Fusco Personnel, Inc., Scott Guisinger – Price Chopper Supermarkets, Lyndsay Macagg – Community Health Center of the North Country, Mihir Raval – New York Oncology Hematology

Hixny Staff: Mark McKinney – CEO, Bryan Cudmore – Vice President, Account Management, Debra Hamway – Vice President, Finance, Taiymoor Naqi – Chief Compliance Officer & Vice President, Privacy & Security, Justin Wise – Director of Finance

Guest(s): Karen Sosler, Esq. – Rivkin Radler, Lisa Tuggle – Adirondack Medical Center

Public Session Commenced: 7:31 AM

I. **Welcome & Chairperson Remarks**
Mr. Shippee welcomed all to the meeting and noted that Hixny is celebrating it's 25th anniversary. Since its inception Hixny has had a tremendous impact on the innovation of health information exchange in our area.

II. **Adopt Minutes from the November 21, 2024 Board Meeting**

A motion to approve the November 21, 2024 Board Meeting minutes was made by Scott Cohen, MD and seconded by Bill Duax. With no further comments, no opposition, and no abstentions, the motion was unanimously approved.

III. **Public Session**
Mark began by providing updates on several recent successes:
- Hixny was named a finalist in the Fierce Health Innovation Award for our Snapshot Application. Fierce Health is a trade publication. Unfortunately we didn't win the award, but being recognized as a finalist is a significant achievement.
- Hixny has received a three-year grant from the Mother Cabrini Foundation for developing for $225,000 to expand our insight's capabilities around mental health.
- Hixny's screening tool was awarded NCQA certification, and it became the first social screening data collection tool in the US to receive this distinction.
- Hixny has entered into a contract with FLIPA, the SCN in the Rochester area to provide data warehouse services for HRSN data. partnership helps to expand our footprint and provides an opportunity to work with additional IT vendors.

- A new version of the Snapshot application was released earlier in the week. The new release has an updated center tile entitled "Insights: Care Reminders" which provides actionable information for more than 30 conditions, observations and issues that require provider attention.

SHIN-NY RFPs

NYeC has released two RFP's to the QEs, seeking statewide vendors for an encounter notification service for Medicaid providers and health plans and a vendor to provide data curation services for public health. After reviewing both RFPs, Hixny submitted a bid for the encounter notification services. This bid proposed leveraged existing applications: Snapshot, Hixny mobile and an XchangeWorx service used to support the encounter services for the state of Missouri. Hixny demonstrated the product yesterday for NYeC and if awarded would provide approximately $2.1 million in annual revenue. Hixny did not submit a proposal for data curation services.

1115 Waiver

As of January 1, 2025, data has been successfully flowing bi-directionally through Hixny from the SCN and the data lake. While this marks significant progress, there are ongoing challenges that need to be addressed. Key Issues:

1. **Data Transmission Outside the SCN Region:**
   - There are issues with sending data captured outside the SCN region to the data lake.
   - Additionally, screenings completed outside of the SCN IT platform face payment challenges due to a requirement that the screening includes the patient's Medicaid identification number.
   - When screenings occur outside the Capital District and North Country, Hixny does not have the identification numbers as the data provided to us is limited to only the SCN we directly support.

2. **Payment Challenges for Screenings:**
   - Payment issues arise from program design requirements mandating that providers conduct a face-to-face screening encounter lasting at least 8 minutes to qualify for reimbursement and provide additional information such as whether an interpreter was used during the screening.
   - The existing data flow, as defined by DOH and NYeC, did not account for the transmission of necessary data to support payment operations.
   - This misalignment has led to market confusion, as DOH has informed providers that they can screen patients in their EHR and receive payment. However, under the current technical implementation, the SCN cannot process these payments without the additional data.

Both NYeC and DOH are aware of these challenges and are working toward potential solutions.

A motion to close the public portion of the meeting was made by Jeremiah Benoit, MD and seconded by Charles Welge. With no further comments, no opposition, and no abstentions, the motion was unanimously approved.

Public Meeting Adjourned: 8:13 am

Respectfully Submitted by:

Linda Mensching-Quinn, Human Resource & Board Relations Administrator

NEXT MEETING DATE: March 20, 2025 at 7:30 AM