



BOARD OF DIRECTORS' MEETING

July 18, 2024

7:30 AM

Microsoft Teams

Draft Meeting Minutes

Directors, Officers, and Trustees: David Shippee – Whitney M. Young, Jr. Health Centers (Chair), Brian O'Grady - CDPHP (Vice Chair), Bill Duax – Albany Medical Center (Secretary), Joan Hayner (Treasurer), Julie Bazell, Jeremiah Benoit, MD – Highmark Western and Northeastern NY, Ashima Butler – Ellenville Regional Hospital, Scott Cohen, MD – Bassett Health Care Network, Julie Demaree – St. Mary's Amsterdam, Craig Dreher – Community Care Physicians, Patty Fusco – Fusco Personnel, Inc., Kevin Gallagher, MD – Hudson Headwaters Health Network, Scott Momrow – MVP, Brian Murray – The Medical Society of the Counties of Ulster & Albany

Invited Members of the Public: Howie Architzel – Broadview Federal Credit Union, Mackenzie Boushie – Adirondack Medical Center, Scott Guisinger – Price Chopper Supermarkets, Lyndsay Macagg – Community Health Center of the North Country, Mihir Raval, MD – New York Oncology Hematology, Jim Sinkoff – Sun River Health, Wendy Weller – SUNY Albany

Trustee Emeritus: Paul Macielak, Esq.

Guests: David Horrocks, NYeC & Karen Sosler, Esq. – Rivkin Radler

Hixny Staff: Mark McKinney – CEO, Bryan Cudmore – Vice President, Account Management, Debra Hamway – Vice President, Finance, Taiymoor Naqi – Chief Compliance Officer & Vice President, Privacy & Security

Public Session Commenced: 7:31 AM

I. Welcome & Chairperson Remarks

Mr. Shippee welcomed all to the meeting.

II. NYeC Presentation – David Horrocks, CEO

Mr. Horrocks provided a strategic update from NYeC regarding the strategy and direction of the SHIN-NY.

Last week, the changes to the SHIN-NY regulation went into effect and progress has been made on the 1115 waiver that the OHIP Medicaid team is administering.

Overall, SHIN-NY priorities remain the same – function more effectively with statewide services, become more efficient and continue to meet local community needs.

The SHIN-NY will see challenges in meeting statewide efficiency and community needs. The SHIN-NY has not historically been very effective at statewide capabilities. Having a regional model has advantages and disadvantages. The SHIN-NY has been able to under local needs but, the implementation of statewide services has created a gap.

The SHIN-NY was designed as a model that should allow choices for participants, but in practice that is not how the SHIN-NY functions. Those limited market dynamics are a challenge to funding uncertainty. The biggest funding for the SHIN-NY to keep its eyes on is the matching funds from CMS. That funding is more than 60% of the funding for the SHIN-NY and then filters



down to the QEs. As part of that funding, the SHIN-NY must demonstrate that Medicaid purposes are being served.

Lastly, another big item to keep an eye on, is the changing landscape to move medical records via national networks to increase the State's capacity to exchange data. In regards to national networks, NYeC plans the following:

1. Lean into the national networks and try to accelerate the adoption of TEFCA connectivity within New York State to replace the proprietary connections that have historically been the backbone of the SHIN-NY as a way of getting more efficient. In doing so, more money would go into the services that ride on top of the transport of data and in turn be able to build capabilities that are complimentary to the basic transport of records.
2. Next, you have the connectivity that is managed over TEFCA through the QHINs. This has been live for approximately 7-8 months. While there have been some shortcomings, this area is being pushed by the federal government for broader adoption.
3. Move away from a document-based exchange to an API exchange that enables movement of specific fields of information instead of full records.

A question was asked about specific tactics around providing the individual participants with low-cost or best cost options? Mr. Horrocks referenced the DEIP program which was to get practices connected to the SHIN-NY. While not quite prepared to do so, the SHIN-NY could put money into the field for a QE to partner with individual participants to get them established as part of TEFCA. Per Mr. Horrocks, certain privacy issues in TEFCA need to be resolved before the SHIN-NY can make the change. If this change is made, the funding focus would move to organizations that have a higher percentage of Medicaid beneficiaries among their patient pool.

A section of the Governor's state of the state address from 2023 laid out a vision for a national leading health monitoring and surveillance system to automate more data reporting, which has become a burden for health systems and health care organizations. It is believed that the SHIN-NY could combine clinical data with social determinants of health data to create a more holistic view of patient health.

Another area of focus will be the implementation of a SHIN-NY wide common participation agreement. This will help in providing a common approach to data governance and make data more accessible for a QE to provide services anywhere in New York.

NYeC would also like to adjust their approach to the contracts with the QEs. Currently, the contracts have long task lists and monthly deliverables. NYeC would like to move away from that as much as possible. In doing so, a participant, if it felt a QE wasn't living up to expectations, could use the next QE or choose someone else to provide services. This method would ensure effectiveness. Funds would be shifted to focus more on specific value add capabilities and less toward data transport. A hope is that sharing infrastructure among the QEs will create economies of scale that drive efficiency so that funding can be reallocated to those areas where it can be impactful such as in supporting the 1115 waiver and local health department disease surveillance activities.

NYeC very much appreciates that Hixny is preparing to process the health-related social needs screenings in support of the 1115 waiver.

The presentation concluded with a brief question and answer period.

III. Adopt Minutes from May 16, 2024 Board Meeting



A motion to approve the May 16, 2024 Board Meeting minutes was made by Joan Hayner and seconded by Craig Dreher. With no further comments, no opposition, and no abstentions, the motion was unanimously approved.

Public Session Adjourned: 8:01 AM

Respectfully Submitted by:

**Linda Mensching-Quinn
Human Resource & Board Relations Administrator**

NEXT MEETING DATE: September 19, 2024 at 7:30 AM